

KeyCore Managed Services

powered by  aws

DevOps Excellence from KeyCore powered by AMS



Why KeyCore Managed Services?

KeyCore is the largest developer and supplier of cloud solutions 100% dedicated to AWS in Denmark. We are an Advanced AWS-partner, and our more than 40 employees are some of the highest and most broadly certified AWS experts in Scandinavia. We specialize in areas ranging from cloud migration, security and infrastructure to development & integration of customized cloud services.

AMS (AWS Managed Services) is the market's most comprehensive solution providing support and management of security, resiliency, availability, cost-optimization, efficiency, and compliance delivered by AWS.

KeyCore is an approved and certified AMS-partner. **KeyCore Managed Services** is backed by AMS. Through **KeyCore Managed Services** we deliverer AMS injected with our expertise, local experts and unique capabilities within DevOps expressed in our *DevOps Philosophy*.

What is KeyCore Managed Services?



24/7 Service desk DK/UK



Security Management



Monitoring



Cost Optimization



Dedicated DevOps



Backup & DRP Management



Reporting and Log recording



Patch Management



Compliance & Governance



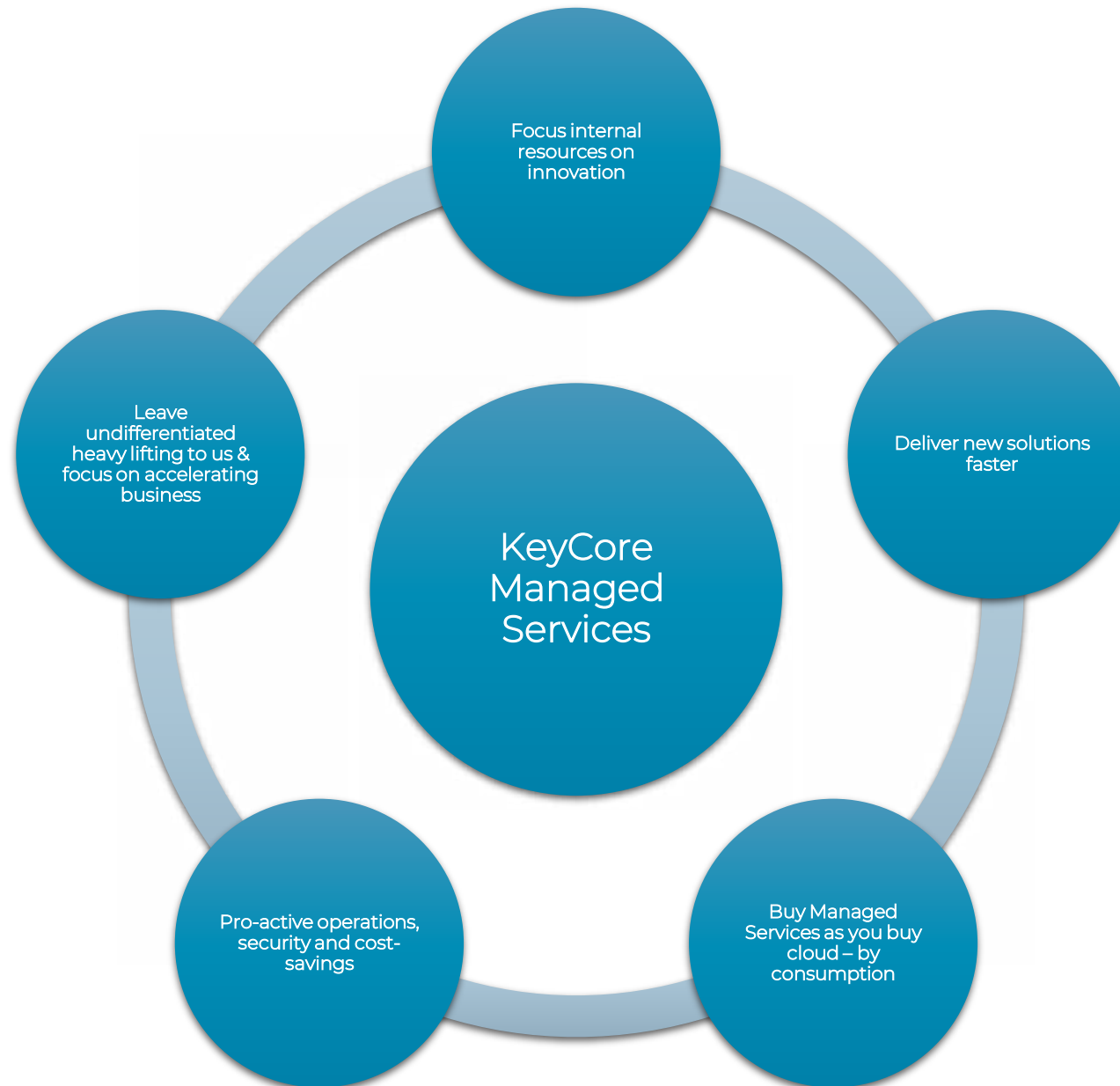
Capacity Management

The DevOps-Philosophy Of KeyCore Managed Services

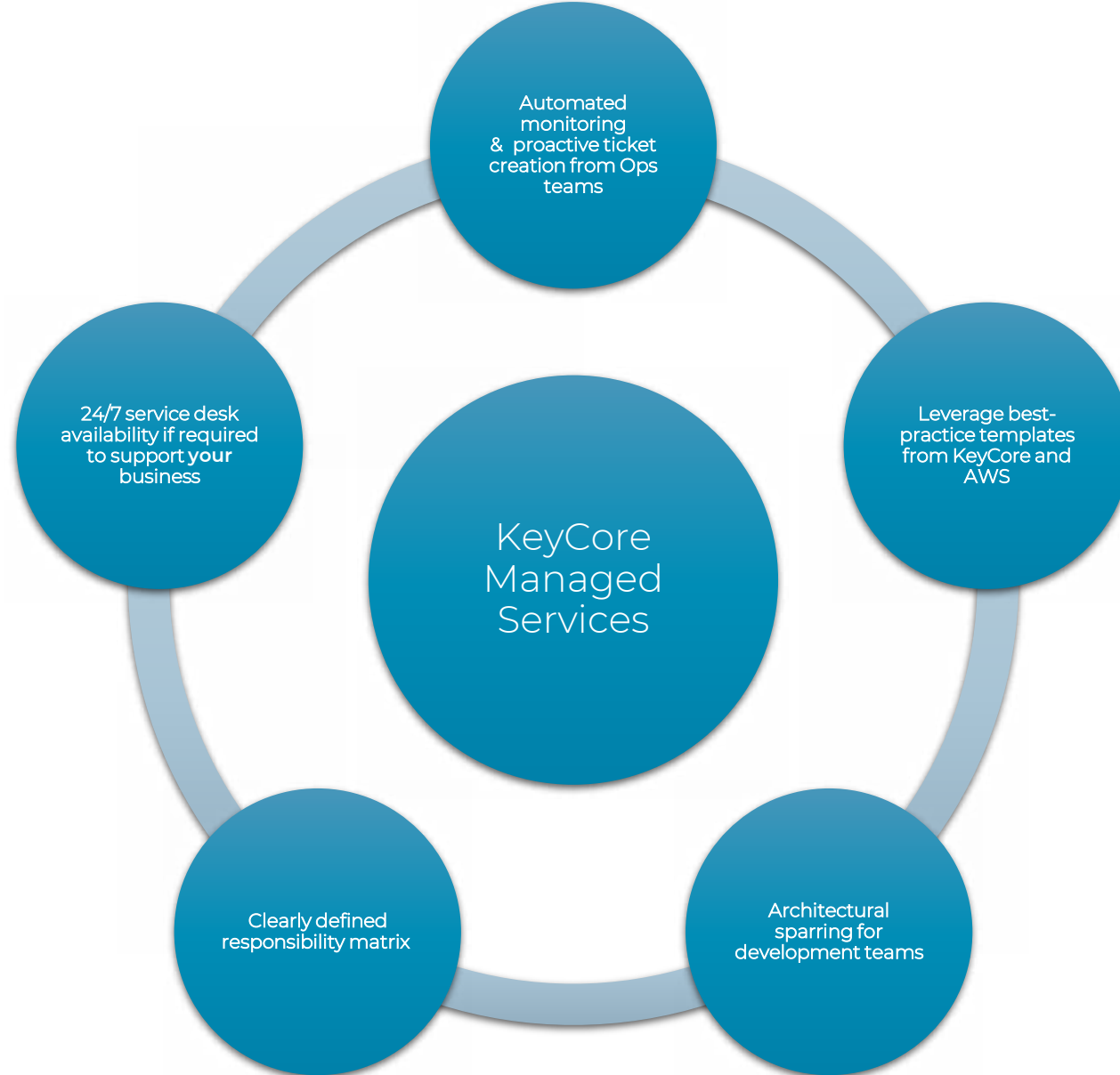
The DevOps Philosophy is articulated in 2 stages:

- 1 As part of the onboarding**, we assess applications with a due diligence and prepare recommendations for optimizations for implementation to ensure efficient, scalable, and secure operations.
- 2 When onboarded**, in case of incidents a thorough post-mortem is carried out to mitigate the recurrence of similar incidents. Detailed recommendations of how to apply corrections to prevent reoccurrence is prepared. Corrections can either be carried out by the company DevOps-team or by KeyCore.

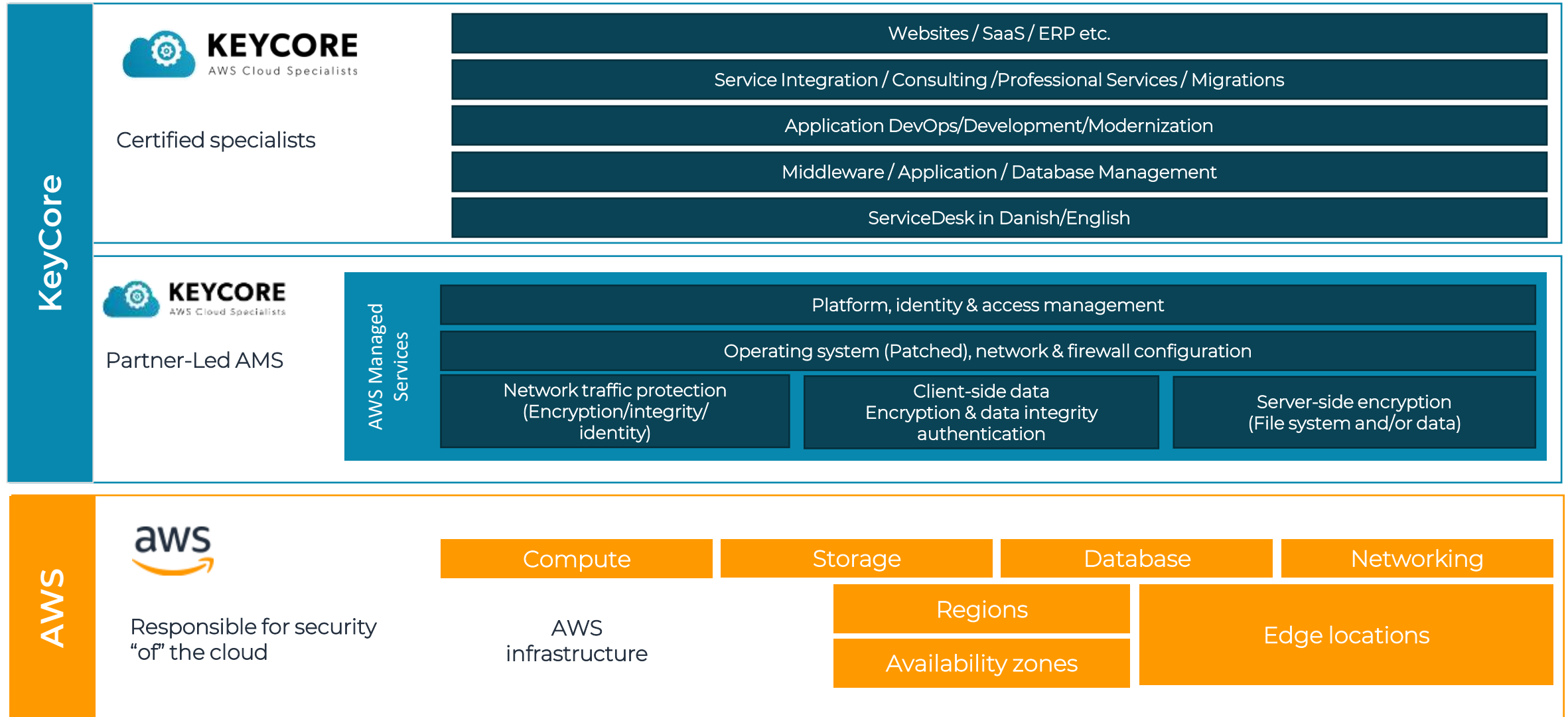
Business Value



Technical Value



Responsibility Matrix for KeyCore Managed Services



High-level Onboarding Process

KeyCore and AMS helps customers on-board fast and seamlessly into the [KeyCore Managed Services](#) by managing the project and helping to discover and remove blockers.

Customer Inputs

- Provide IAM Role and policies for provisioning
- Install SSM & CloudWatch agents
- Tags
- Define patch maintenance windows and backup policies
- Approve rules remediation

Account-Level onboarding

Instance-Level Onboarding

Operations Configuration

Continuous operations

Services provided

- Incident Management
- Security Management
- Logs and Change Record
- Reporting
- Instance Configuration
- Resource Tagger
- Incident Management for OS
- EC2 Monitoring
- EC2 Log Collection
- Patch Compliance Reporting
- Patch Management
- Backup Management
- Monitoring
- DevOps
- App-management
- Monthly Business Review
- Cost-Optimization workshops
- Security Workshops

Security

“Numerous *security features that come out-of-the-box with AMS* would have taken us months, if not years, to properly roll out.”

GERRY ENG

COFOUNDER AND CHIEF TECHNOLOGY OFFICER, COINHAKO*

PRESCRIPTIVE

Accelerated path towards achieving compliance

PCI-DSS, HIPAA, HiTrust, GDPR, ISO, SOC 1, 2 & 3

Identity tools from the Amazon Partner Network

PREVENTATIVE

Patch Analysis & Management

Data Protection

DETECTIVE

Prescriptive Guardrail, Remediation, Visibility & Risk Management

Aggregated logging

24/7 Security Monitoring of AWS GuardDuty

RESPONSIVE

Security Response

Monthly Security Reviews

* Source: "AWS AMS presentation"

Price Model

KeyCore Managed Services has a simple cost structure – following the cloud model of scaling costs with consumption

1

Companywide service fee for service desk availability

2

Consumption based cost – based on criticality of workload.

Monthly invoicing with no required commitment period.
Discounts available on commitments volumes.

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KEYCORE
AWS Cloud Specialists



- Public Sector
- Migration Services Competency